



Personalised Settlements

...where you're a name not a number

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SETTLEMENT FLOWCHART - SELLER	
Personalised Settlements	You
1. Prior to Signing Contract	
<ul style="list-style-type: none"> • If selling privately we can review the contract before you sign 	<ul style="list-style-type: none"> • Choose the best settlement agent (not the cheapest). • Advise Real Estate Agent of your choice of Settlement Agent
2. Receipt of Contract	
<ul style="list-style-type: none"> • Advise buyer's agent we are acting on your behalf • Diarise and follow-up finance approval 	
3. After Finance Approval	
<ul style="list-style-type: none"> • Search property title and check any encumbrances. • Obtain payouts figures and arrange discharge of any debts/encumbrances on the property. • Forward Transfer document and settlement statement and forward to you for signing 	<ul style="list-style-type: none"> • Forward Certificate of Title to Personalised Settlements (if applicable) • Advise your Bank and sign any required discharge instructions • Sign Transfer in the presence of an acceptable witness. • Produce 100 points of identification to an acceptable identifier • Arrange satisfaction of any conditions for which you are responsible (i.e. repairs) • Arrange removalist (if applicable) – remember if property you are living in property you can stay until noon the following day. If vacant/tenanted buyers are entitled to possession immediately after settlement • Arrange handover of keys with real estate agent. • Request disconnection of services – Telephone, Synergy 131353 & Alinta 131358 • Prepare to move (refer to our Mover's Checklist)
4. Week Prior to Settlement	
<ul style="list-style-type: none"> • Liaise with your Bank/Broker to ensure they are ready for settlement • Make adjustments to rates and taxes. • Book settlement with your Bank and buyer's agent 	<ul style="list-style-type: none"> • Advise us of where you want any surplus funds to go
5. Settlement	
<ul style="list-style-type: none"> • Attend settlement • Disburse surplus funds as per your instructions (post cheque or credit account). 	<ul style="list-style-type: none"> • Nothing – we've done all the hard work for you!
6. After Settlement	
<ul style="list-style-type: none"> • For cash purchases lodge Transfer at Landgate. • Send final correspondence 	<ul style="list-style-type: none"> • Advise others of your Change of Address (refer to our Checklist) • Recommend Personalised Settlements to family & friends
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